

EUROPEAN
CURRICULUM VITAE
FORMAT



Personal information

Name
Postal Address

Telephone

E-mail
Nationality
Date of Birth
Family Status

GÜNTHER FRIEDRICH FEHLINGER
Kosovo: Dr Shpetim Robaj, Sofalia 1000 Pristina
Austria: Eduard-Suess-Gasse 3, 1150 Wien
+38649447555 (Kosovo)

+43-676-7806428 (Austria)

PUBLIC PROFILE AT www.devex.com/Fehlinger
gfehlinger@gmail.com
AUSTRIA
AUGUST, 23RD 1968 IN LINZ
MARRIED WITH TWO CHILDREN

WORK EXPERIENCE

Pristina
May 2014 to March 2015

- Dates (from – to)
- Name and address of employer
 - Type of business or sector
 - Occupation or position held
- Main activities and responsibilities

May 2014 to March 2015
GIZ Kosovo
TA GIZ German Development Cooperation
Team Leader AV Land management Cadaster Project
Project management of land Management reform project to support the Kosovo Cadaster Agency and the Municipal Cadaster offices of Kosovo. Developing the project cycle and multi stakeholder process according to the GIZ Model capacity works. Developing a dialogue forum with the property cycle stakeholders to ensure the establishment of the Kosovo property Forum, rolling out a multi stakeholder public private dialogue to increase the property registration of women together with the Office of the President of the Republic of Kosovo and the Kosovo Women Network.

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June 2006, ongoing
BVF Consulting doo
Consulting company
Managing Director
Advising Economic reform with focus on SME policy on implementation of the SBA, Small Business Act for Europe and before on European SME Charter and advising International Investors and SMEs in Albania, Macedonia, Montenegro and Kosovo on International donor projects and private sector project in infrastructure, energy, waste and mining sector and strategy consulting

Tirana**April 2013 to February 2014**

- Dates (from – to)
- Name and address of employer
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- Occupation or position held
- Main activities and responsibilities

April 2013 to October 2013**FSC Albania contracted by TAP Albania**

Country Risk Assessment ,
Senior Consultant

Developing a country risk assessment for Albania on behalf of the Trans Adriatic Pipeline Project Albania, including a macroeconomic section on potential risk for energy sector and public finances

Pristina**January 2013 to April 2013**

- Dates (from – to)
- Name and address of employer
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- Occupation or position held
- Main activities and responsibilities

January 2013 to April 2013**KOSME Project financed by Austrian and Swiss Development Agency**

Report on SME support measures in Kosovo
Senior Consultant

Developing study on Voucher based consulting services of SMES in Kosovo.

Tirana**January 2012 to December 2012**

- Dates (from – to)
- Name and address of employer
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

February 2012 to December 2012**EDEP Project GIZ Funded**

Technical Assistance , 96 working days
Senior Consultant on SME policy

Technical assistance for the SME and Competitiveness Department of METE to support SME policy and Advocacy and TA to AIDA the Albanian Investment Development Agency, Support for key Albanian business associations on IT, Textile and Tourism, Develop advocacy plans for these associations, support them along the GIZ nucleus approach, develop e-SME strategy for SMEs in Albania become more competitive, Support SME access to finance, Support METE and AIDA to improve Albania's ranking alongside the SBA, the Small Business Act for Europe. Support the local development office in Tirana with strategy advice, support the Albanian consultants network along the nucleus approach. Developing and implementing recommendation for an improved public private dialogue in Albania.

Tirana**October 2011 to December 2011**

- Dates (from – to)
- Name and address of employer
- Type of business or sector
- Occupation or position held

October 2011 to December 2011**DECOMETALL Austria**

Organisational Development

Expert on Organisational Development, 3 months assignment

- Main activities and responsibilities

Developing recommendation for the reorganisation and restructuring of ACR, the leading Albanian Chrome mining and processing company in the follow up a the 2011 mining workers strike.

Pristina

March 2011 to present

- Dates (from – to)
- Name and address of employer
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

March 2011 to July 2011

ECLO Kosovo funded, Technical Assistance Project for Ministry of Trade, SME Agency, Consortium led by ECO Belgium 60 man days input

Technical Assistance

Expert on SME policy

Technical assistance for the SME Agency of Kosovo with the specific target to improve the capacity of the agency to implement the new SME development strategy. Analysing the present economic situation and recommending key changes and supporting the agency during implementation. Developing a SME Access to Finance Action plan and providing advocacy on it. Contributing to the development of the Kosovo SME strategy adopted by GoK in July 2011.

Tirana

April 2009 to present

- Dates (from – to)
- Name and address of employer
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

April 2009 to April 2011

VEVE GROUP Boulevard Zog 1, 1000 Tirana Albania,

Consultancy in Infrastructure & Energy projects, SMEs in Energy, Media, IT and Construction sector

Senior Consultant and Deputy Managing Director

Leading Albanian consultancy in energy, infrastructure, tourism and waste management sector, implementation support of key hydropower projects HPP Ashta and HPP Devoll, activities in telecoms, media and construction in Albania and Macedonia. Responsible for business development for EU funded project for technical assistance and capacity building for Albanian institutions

Tirana& Brussels

April 2010 to October 2010

- Dates (from – to)
- Name and address of employer
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

February 2010 to October 2010

Bernhard Brunes International

Consultancy

Consultant, short-term 25 man days

Evaluation of Entrepreneurship activities of European Social Fund and Co-Authoring the Entrepreneurship Study of the DG Employment on SME activities of ESF see publication list

Pristina, Vienna, Tirana

January & February 2009:

- Dates (from – to)
- Name and address of employer
- Type of business or sector
- Occupation or position held

September to December 2008

BVF Consulting

Evaluation of Development project ECIKS.org funded by Austrian Development Agency (ADA)

Consultant, short term 10 man days

- Main activities and responsibilities

Evaluating the ADA funded 3 years project for the establishment of the Kosovo Investment Promotion Agency activities in German speaking markets and its office in Vienna. Drafting the evaluation report, doing an online survey of investor's satisfaction and on key issues for further investments into Kosovo.

Tirana,

March 2008 to end of March 2009:

- Dates (from – to)
- Name and address of employer
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

March 2008 to end of March 2009

EPAMEDIA Int. Hoher Markt 12, 1010 Vienna

SME / Advertisement

Consultant, long-term

Consulting EPAMEDIA during take over negotiations during market entry into Albania. Managing the Due Diligence teams and supervising legal and accounting team's 8 months take over project. Preparing market entry strategy and roll out of activities in Albania. Liaising with government officials and private sector representatives. Drafting an investment plan 2009. Drafting the business plan and budget 2009.

Podgorica, Pristina 2008:

- Dates (from – to)
- Name and address of employer
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

September to December 2008

BVF Consulting contracted by OECD Enterprise Department

SME Consulting, short term, 25 man days

Consultant

Evaluating the progress of Montenegro and Kosovo at implementing the EU Charter on SMEs on an contract for OECD, participating at the bilateral conferences and benchmarking Montenegro's and Kosovo's policy framework for SMEs under the parameters of the EU Charter and in the light of regional competition Focusing on Chapter 2 Faster and Cheaper start up Chapter 3 A better regulatory environment and Chapter 5 Online access for SMEs and Chapter 6 Getting more out of internal market (FDI promotion) and with a special emphasis on Chapter 7 Taxation and Financial matters and SME access to finance, see publication list

- Dates (from – to)
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- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

January & February 2008

EPAMEDIA Int. Hoher Markt 12, 1010 Vienna

SME / Advertisement

Consultant / Private Sector

Evaluating on progress on market entry strategy for International Investor EPAMEDIA into Albania and the region

Pristina 2005 to 2008

- Dates (from – to)
- Name and address of employer
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

April 07 to September 07

EAR, MTI Technical Assistance Project, ACE Consortium 30 man days input

Consultancy

European SME Charter Adviser

Consulting the PSD of MTI at implementing the EU Charter on SMEs, organising a bilateral conference and benchmarking Kosovo's policy framework for SMEs under the parameters of the EU Charter and in the light of regional competition Focusing on Chapter 2 Faster and Cheaper start up Chapter 3 A better regulatory environment and Chapter 5 Online access for SMEs and Chapter 6 Getting more out of internal market (FDI promotion)

- Dates (from – to)
- Name and address of employer

Dec 06 to Feb 07

EAR, MTI Technical Assistance Project, ACE Consortium 28 man days input

- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

Consultancy

Regional Economic development Adviser

Evaluating the success of EAR programs in northern Kosovo, Developing a regional development strategy for one of Kosovo's region leading to a special development zone, analysing and proposing step for improved competitiveness and adapting the customs, tax and trade facilitation systems to achieve economic progress, proposing measure for trade promotion with neighbouring countries and regions, developing concrete projects for SME support.

Pristina 2005 to 2008

- Dates (from – to)
- Name and address of employer
 - Type of business or sector
 - Occupation or position held
- Main activities and responsibilities

Oct 06 to March 07

EAR, MTI Technical Assistance Project, ACE Consortium 50 man days input

Consultancy

European SME Charter Adviser

Consulting the PSD of MTI at implementing the EU Charter on SMEs, organising a bilateral conference and benchmarking Kosovo's policy framework for SMEs under the parameters of the EU Charter and in the light of regional competition Focusing on Chapter 2 Faster and Cheaper start up Chapter 3 A better regulatory environment and Chapter 5 Online access for SMEs and Chapter 6 Getting more out of internal market (FDI promotion) and with a especial emphasis on Chapter 7 Taxation and Financial matters and SME access to finance

- Dates (from – to)
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 - Occupation or position held
- Main activities and responsibilities

June 2006 to Nov 2006

OSCE 15 man days input

Consultancy

Capacity Building Adviser

Consulting the Education and Youth Department of OSCE on training for key personnel of University of Pristina student parliament

- Dates (from – to)
- Name and address of employer
 - Type of business or sector
 - Occupation or position held
- Main activities and responsibilities

May 2006 to June 2006

EAR, MTI Technical Assistance Project, ACE Consortium 22 man days input

Consultancy

Capacity Building Adviser

Consulting the eg.: Draft reorganisation plan, contribute to inception report, analyse the human resource potential of MTI, identify training needs for EU integration, propose changes to put MTI into position to successful supervise EU Charta on SME implementation in Kosovo

- Dates (from – to)
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 - Occupation or position held
- Main activities and responsibilities

Nov 2005 to March 2006

EAR, MTI Technical Assistance Project, SOGES Consortium 86 man days during 3 inputs

Consultancy

Capacity Building Adviser

Consulting the eg.: capacity building of the Construction and the Trade Department of the Ministry for trade and industry MTI of the PISG of Kosovo on question of organisational development, trade promotion, addressing the trade imbalances, and improving quality and technical standards in the area of construction, Managing the Voucher Counselling and Training System of the Private Sector Development of MTI,

Vienna 2004 - 2005:

- Dates (from – to)
- Name and address of employer
 - Type of business or sector
 - Occupation or position held
- Main activities and responsibilities

October 2004 to May 2005

Wirtschaftsforum der Führungskräfte WdF, Vienna

Business Federation (Austrian Manager Association)

Executive Director

Representing Austrian managers in Austrian public, promoting economic reform agenda, managing association

Brussels 2000 -2004:

- Dates (from – to)
- Name and address of employer
 - Type of business or sector
 - Occupation or position held
- Main activities and responsibilities

September 2000 to June 2004

SME UNION of EPP, Brussels and Europe

Business Federation

Secretary General

Establishing SME UNION as relevant organization in area of SME politics in Brussels, build member organization in EPP member parties esp. in South Eastern Europe, Creating a network for trade liberalization WTO and SMEs

Lobby on SMEs financing Basel 2, access to capital etc

Run awareness campaigns in EU institutions on SMEs, develop the SME network in Brussels
Develop policies on completion of internal market, enlargement, tax competition, fiscal reform, labour market reform and reform of welfare state, FDI promotion, and everything called Lisbon agenda , Promote further enlargement and consult prospective candidate country on strategy, consult candidate on national economic development plans, promote market based and pro SME reform in South Eastern Europe especially in Albania, Serbia and Kosovo

Brussels 1998 to 2000

- Dates (from – to)
- Name and address of employer
 - Type of business or sector
 - Occupation or position held
- Main activities and responsibilities

September 2000 to June 2004

Dr. Paul Ruebig, MEP

Member of European Parliament

Adviser on EU Enlargement and Economic reform Issues

Advising Dr. Ruebig in his function of member of EU Slovakia EP Committee on enlargement issues and advising him and the Slovak counterparts on key issues of economic policy during accession to EU. Organizing seminars and workshops in Brussels and Bratislava on the key economic reforms needed to successfully transform Slovakia and attract FDI into Slovakia. Slovakia is now the No 1 in receiving FDI per capita of all 2004 accession countries. Key reforms in taxation and economic framework combined to decisive marketing measure have been essential in the turnaround of Slovakia from 1998 to 2004.

- Dates (from – to)
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 - Type of business or sector
 - Occupation or position held
- Main activities and responsibilities

September 1998 to August 2000

UNICE EU Industry and Employers Lobby

Business Federation

Issue Manager

MONITORING AND PUBLIC AFFAIRS IN ECONOMIC, INDUSTRY, ENVIRONMENT AND SOCIAL AFFAIRS

EDUCATION AND TRAINING

- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded

October 89 to Sept 1998

University of Economics Vienna

Master in International Trade, Bachelor in Business Administration, Specialisation in Management Theory and Training,

Magister rer soc oec

- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded

August 2014

GIZ

Special two weeks training Auftragsmanagement- Contract Management and Financial Management of BMZ financed project during August 2014

- Dates (from – to)
- Name and type of organisation providing education and training

99 to 11

European Forum Alpbach

- Principal subjects/occupational skills covered
- Title of qualification awarded
- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded
- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded
- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded

Special two weeks training on EU Law in 99, Advanced Law in 2000 and 01 and 02 and 03, Participant at Forum Alpbach 2004 and 2009

Certificates

Sept 2000 to Dec 2000

European Center Public Affairs Brussels

EU affairs and institutions, EU Lobbying and issue management

Certificate with distinction

October 1988 to September 1989 and various inputs during the 90ies

Officer Training, Advanced Logistic Officer Training

Austrian Military Officer School

Military Logistic

Oberleutnant

September 79 to September 1988

Khevenhüllerschule Gymnasium Linz, Austria

English, French, Latin, History

Matura, High School Diploma

PERSONAL SKILLS AND COMPETENCES

MOTHER TONGUE

German

OTHER LANGUAGES

- Reading skills
- Writing skills
- Verbal skills

FRENCH

excellent

good

Workable,

English

excellent

excellent

Working language

CROATIAN/BOSNIAN/SERBIAN

good

limited

conversational

- Reading skills
- Writing skills
- Verbal skills

ALBANIAN

good

limited

conversational

Spanish

limited

limited

limited

RUSSIAN

limited

limited

limited

SOCIAL SKILLS AND COMPETENCES

Organisational development, managing change are the main focus of my past 20 years in NGO and business federations. My main strength is to create output with limited resources for the main focus issues of the interests I represent. My best results are starting from scratch and establishing institutions. I can show leadership and implement change projects against resistance and the established status quo and vested interests.

I can spread a sense of shared mission and intrinsic motivation for all team members.

I engaged myself from the age of 12 in youth and political association and represented interests for youth, students, and later business since then.

ORGANISATIONAL SKILLS AND COMPETENCES	October 2013 Board Member of Albanian Road Safety Council May 2012 to present Board Member of AGREEI, Action Group for regional economic and European integration of Southern Balkans March 2011 to present Board Member of Austrian Society in Albania ASA July 2004 to present Chairman of Europeans for Tax reform July 2004 to 2006 Chairman of Cfact Europe March 2003 Founding Managing Director European Enterprise 1996 - 1998 Chairman of European Democrat Students (EDS), www.edsweb.org 1994 - 1995 National Chairman of Austrian Christian Democratic Student Organization (www.aktionsgemeinschaft.at). 1991 -1995 Financial and International Officer of Austrian Student Union (www.oeh.ac.at). 1986 – 1991 various positions in regional and national School Students org.
TECHNICAL SKILLS	All necessary computer skills, able to update homepages, MS office, etc
OTHER SKILLS AND COMPETENCES NOT MENTIONED	All forms of PR activities, writing speeches, articles, press statements, publishing newspapers and magazines, TV training, Coaching of politicians, all forms of political training, management training, organisation development and leadership and motivation training
DRIVING LICENCE(S)	Austrian driving license AB,
ADDITIONAL INFORMATION	PERSONS WITH INDEPTH KNOWLEDGE OF FEHLINGERS WORK PERFORMANCE AND CHARACTER: PAUL RÜBIG, MEP FORMER PRESIDENT OF SME UNION JACQUES SANTER, FORMER PRESIDENT OF EU COMMISSION AND OF SME UNION PETER JUNGEN, PRESIDENT OF SME UNION ERHARD BUSEK, FORMER COORDINATOR STABILITY PACT SEE GUNTHER OFNER, CEO AIRPORT VIENNA GERHARD HUEMER, DEPUTY SEC GENERAL OF UEAPME, THE EU SME ASSOCIATION
RELEVANT PUBLICATIONS	Co Author of The European Social Fund and Entrepreneurship 2010 Report http://ec.europa.eu/employment_social/esf/docs/br_entrepreneurship_en.pdf Contribution for Kosovo and Montenegro part to the SME Policy Index 2009 http://213.215.218.75/pubmgmt.nsf/(getAttachment)/A78456FFE529CBE4C12575D70051A30A/\$File/NOTE7T3KFG.pdf